

Discovery Consolidation

The Situation

For companies engaged in litigation, discovery is one of the biggest costs they face. But the right partner can change the outlook. NightOwl has helped hundreds of clients reduce and manage these costs while improving the process from collection to production.

One large financial services company came to us looking for a better way to handle the growing complexity of their discovery, which was costing well over six figures each month. With their data spread across multiple service providers and platforms, they couldn't put a repeatable process in place or take advantage of economies of scale.

The Solution

NightOwl simplified the equation. Instead of charging them project-by-project, we gave them a customized program of managed services we call nVision. This turnkey program includes Legal Hold, Data Processing, and Data Hosting rolled into a single preferred pricing model. nVision offers cost predictability and significant savings through volume discounts and data consolidation.

The Benefit

One immediate benefit is a more streamlined process through case consolidation. By moving our client's data from three platforms to a single Relativity environment at NightOwl, the company could now migrate data across cases as needed, saving them additional collection, processing and hosting costs. Even the cost of review was reduced as documents processed for one matter did not need to be reviewed again.

With this consolidation, NightOwl could now provide insight into our client's data from a cross-matter perspective. For the first time, the company could see where all their data was, what was really needed, and what could be omitted. NightOwl's approach succeeded beyond the client's expectations: streamlining their processes, clarifying their data, and reducing their costs by \$100,000 each month.

Services:

- Hosted Discovery
- Data Consolidation
- Legal Hold
- Attorney Review
- Data Reuse
- Production